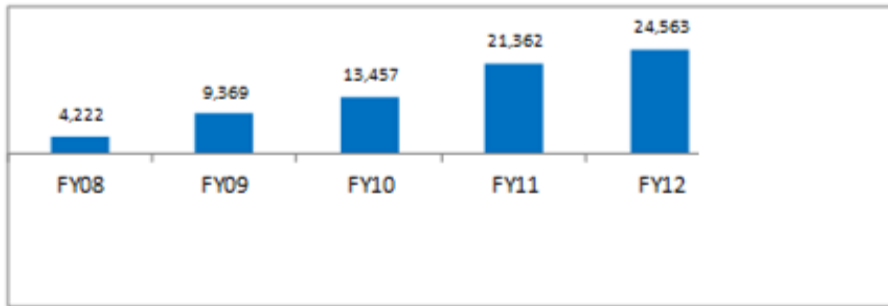


Vertical wise historical sales from FY 08 TO FY 12

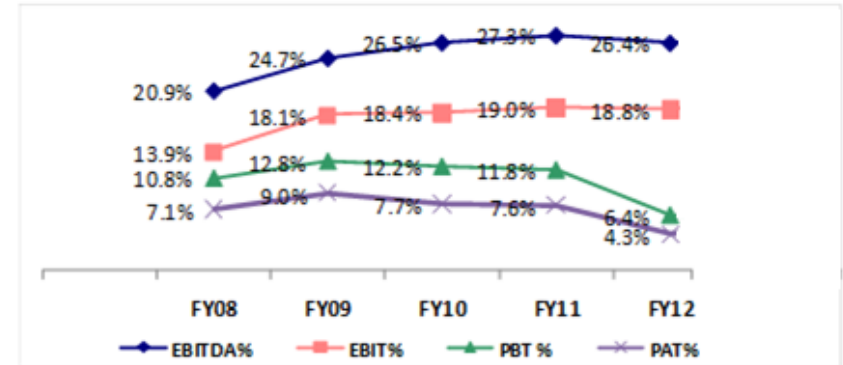


INR MILLIONS						
Sl. No.	VERTICAL	SALES FY - 2007-08	SALES FY - 2008-09	SALES FY - 2009-10	SALES FY - 2010-11	SALES FY - 2011-12
1	TBM WORKS	994.80	2446.96	1255.80	1287.02	913.00
2	ELECTRICAL WORKS	59.30	589.30	181.55	764.10	877.40
3	EPC HYDRO POWER WORKS	1386.40	2011.50	1701.40	2415.11	2272.20
4	IRRIGATION TUNNEL WORKS	238.00	883.00	685.90	1718.30	2531.90
5	NORTH EAST WORKS	803.80	1401.90	1948.30	2375.60	3986.20
6	THERMAL, BUILDING & FACTORIES WORKS	357.20	1086.00	1249.00	1470.70	4001.50
7	ROAD MINING & OTHER WORKS	382.20	949.90	6,435.20	11,331.00	9,980.99
TOTAL		4,221.70	9,368.56	13,457.15	21,361.83	24,563.19

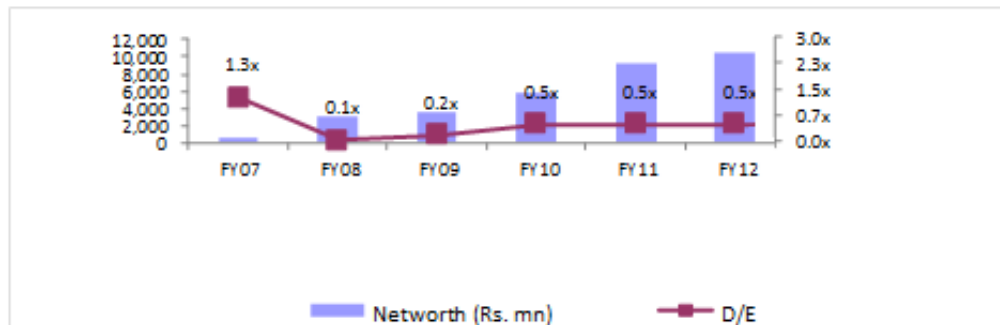
Sales Growth at CAGR of 48% over FY08-12



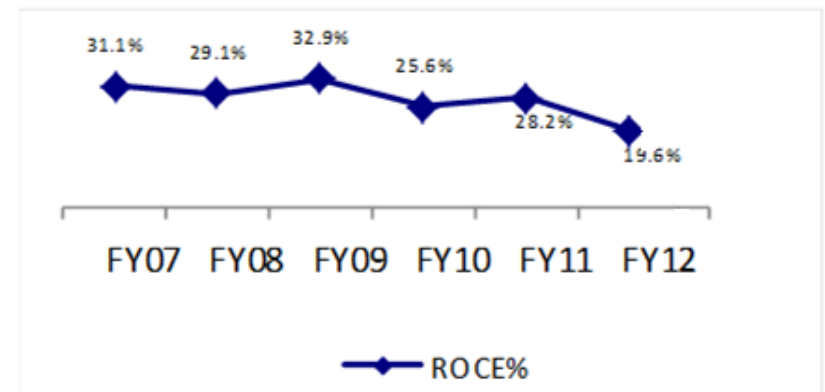
Healthy Margins



Comfortable Leverage



Attractive Returns



Delivering strong earnings growth along with robust ROCE